Tapping Into Fixed Income Liquidity with Index-Based Tools

Ugo Egbunike
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Ugo Egbunike is a Fixed Income Specialist on Jane Street's Institutional Sales & Trading team. In this role, Ugo helps lead sales initiatives and partners with institutional clients to provide trading solutions and access to Jane Street's differentiated liquidity.

Previously, Ugo was a high yield cash trader on Jane Street's fixed income desk where he supported high-yield ETF market making and portfolio trading. Prior to joining Jane Street, he spent 5 years as a Senior Vice President in Credit & ETF Trading at Millennium Advisors where he was an electronic market maker in investment grade corporate bonds in the technology, media, and telecom space, and he helped build out the firm's ETF trading capabilities. He also spent 4 years at ETF.com as a Senior ETF Research Analyst and Director of Business Development, and earlier he started his career in ETFs as an International ETF market maker at Kellogg Capital.

Ugo graduated from Bowdoin College with a B.A. in Economics. He is actively engaged in philanthropic efforts related to affordable housing, including partnerships with Supportive Housing Communities in Charlotte, North Carolina. Despite having lived in the top three U.S. financial capitals of New York City, San Francisco, and Charlotte, he still calls Houston, Texas home.

Ilene G. Kelman, CFA
Regional Director
Vanguard

Ilene G. Kelman, CFA, is a regional director in Vanguard Insurance General Accounts Group. Ms. Kelman is responsible for new business development and insurance general account relationships within her territory, delivering Vanguard products, resources, and her investment expertise to her clients and prospects.

Ms. Kelman joined Vanguard as regional director in May of 2018. For the majority of her career, Ms. Kelman has worked with insurance general account portfolios and insurance companies in multiple capacities. Prior to joining Vanguard, she was a managing director at Manulife Asset Management—Private Markets, focused on private placement debt and commercial mortgage loans. Previously, she was a director at Deutsche Insurance Asset Management working with insurance general account clients. Additionally, she worked for Dreyfus and Salomon Brothers Asset Management, managing sub-advisory relationships with insurance companies.

Ms. Kelman earned a B.A. from University of Florida, an M.B.A. from the Stern School of Business at New York University and is a Chartered Financial Analyst® charterholder.

Brian D. Luke, CFA

Senior Director, Head of Fixed Income Indices – Americas
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Brian Luke is Head of Fixed Income Indices for the Americas at S&P Dow Jones Indices (S&P DJI). With over 20 years of fixed income experience, Brian leads S&P DJI's U.S. fixed income indices, which include the iBoxx USD cash bond indices and S&P Municipal Bond Indices, as well as fixed income indices for Canada and Latin America. These index series cover key benchmarks for the fixed income market, such as the iBoxx USD Liquid Investment Grade and High Yield Index, S&P National AMT-Free Municipal Bond Index, and the iBoxx Liquid Leverage Loan Index.

Previously, Brian headed S&P DJI's index construction, development, and implementation for fixed income, commodities, and alternative indices. Before joining S&P DJI, Brian led the U.S. fixed income trading desk for Maybank Global Markets, where he managed the bank's U.S. dollar fixed income portfolio. Prior to that, he worked at Pacific Income Advisers, where he traded and managed active and passive portfolios for institutional and retail investors. As a fixed income specialist, Brian has presented on CNBC and Bloomberg TV, covering headline events and investment strategies within the fixed income markets.

Brian is a CFA charterholder and holds a bachelor's degree in business administration with a concentration in finance from the University of Washington. In his spare time, Brian enjoys skiing and traveling, having logged over 30 ski resorts and visited over 40 countries, and he holds U.S. and EU passports.

Chris Winter

Insurance Solutions Lead
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Chris Winter is the North America Insurance solutions lead for S&P Global Market Intelligence. In this role, Chris helps insurance clients utilize the full suite of solutions offered by S&P, such as financial data, credit risk solutions, data feeds, and more, while specializing in the NAIC Statutory and Rate Filings products. Originally starting with SNL Financial, he has been with the company for 9 years. He holds a Bachelor of Arts in History and English from the University of Virginia and an MBA from the College of William & Mary.