

## Paving a Path Forward to the “Next Normal”



### Shaun Roache

**Managing Director, Chief Economist, Asia Pacific  
S&P Global Ratings**

Shaun Roache is the Chief Asia-Pacific Economist at S&P Global Rating. Based in Singapore, he leads the economic research agenda and serves as the primary spokesperson on macro-economic matters across the region.

Before joining S&P Global Ratings, Shaun was the Strategist and Lead Economist at Temasek, a Singapore sovereign wealth fund, covering China, Japan and emerging markets. Before that, Shaun spent 12 years with the International Monetary Fund in Washington, D.C. and Hong Kong, during which time he worked on Brazil and China, and contributed to the IMF's work with the G20. He started his career in the mid-1990s as a market economist with ING Barings and then Citi in London.

Shaun holds a Ph.D. in Economics from Birkbeck College, University of London, and a bachelor's degree in Economics from Queen's University Belfast.



### Priscilla Luk

**Managing Director, Head of Global Research & Design, Asia Pacific  
S&P Dow Jones Indices**

Priscilla Luk serves as Managing Director of Global Research & Design, APAC, at S&P Dow Jones Indices (S&P DJI). She is responsible for the conceptualization and design of new indices using a combination of analytical, commercial, and regulatory considerations. Priscilla also regularly publishes research on new and existing products, and represents S&P DJI at media engagements, conferences, and other client events.

Prior to joining S&P DJI in 2012, Priscilla spent over ten years in equity research providing analysis on asset allocation and equity investment strategies. Previously, Priscilla was an Asian equity strategist with Deutsche Bank AG and also served as a partner and the director of research at First Horse Capital, a global equity hedge fund management company. Prior to this, Priscilla worked as global and Asian strategist at Mirae Asset Securities.

Priscilla also worked as a global equity strategist and Asian equity strategist at Citigroup Global Markets. She joined Citigroup from CLSA Asia Pacific Markets where she was a quantitative research analyst.

Priscilla started her career in the quantitative research division at Credit Suisse in 2001. Priscilla graduated with a B.Sc. in Quantitative Finance from the Chinese University of Hong Kong.



**John Davies**  
**Managing Director, Global Head of Exchange Traded Products**  
**S&P Dow Jones Indices**

John Davies is Managing Director and Global Head of Exchange Traded Products at S&P Dow Jones Indices (S&P DJI). He also serves as President of S&P DJI Netherlands BV and sits on the Board of S&P Global Indices UK Ltd.

John leads the global effort for ETP licensing and plays a key role in engaging with ETP stakeholders such as Exchanges, Regulators, Industry Associations, and the Media, developing the breadth and depth of S&P DJI's indices so that they may serve as benchmarks for the ETP market. He also manages the relationships between S&P DJI and its ETP partners globally. Building on S&P DJI's traditional index activities, John works closely with the institutional markets to identify and consolidate new business and product opportunities for benchmarking and linking of S&P DJI's indices to investment vehicles and derivative products.

Prior to his current position, John's responsibility at S&P DJI was as Senior Director, Client Coverage for the EMEA region, where he played a key role in marketing and promoting the adoption of S&P DJI indices to professional money managers, institutional investors, their investment consultants, and existing investment clients. Prior to joining Standard & Poor's, John was head of European Relationship Management at FTSE, where he was responsible for increasing the use of FTSE global benchmarks within the European Government and Corporate Pension Funds arena, as well as strengthening FTSE's relationship with Investment Consultants. Before joining FTSE, John was head of the Performance and Analytics Group at Schroder Investment Management.

Over the course of his career, John has also held senior roles at institutions such as Citibank Global Asset Management and AXA Framlington.



**Peter Harper**  
**Executive Director, Capital Markets and Institutional Business**  
**BetaShares**

Peter is Co-Head of BetaShares Distribution team, with responsibility for leading sales strategy and execution across all client segments, as well as leading the firm's capital markets activities.

As Head of Capital Markets, Peter is responsible for educating and assisting investors to achieve best execution and liquidity in BetaShares Exchange Traded Funds. Prior to BetaShares, Peter worked in Equities and Derivatives Distribution Roles with Macquarie Bank and ABN AMRO (now Royal Bank of Scotland).

Peter has also held roles in Institutional/Corporate FX Sales with ABN AMRO and Fixed Interest with UBS. Peter holds a Bachelor of Economics degree from the University of Sydney, majoring in Finance and Economics.



**Christian Obrist**  
**Director, Head of iShares Australia**  
**BlackRock**

Christian is responsible for the management and development of the iShares exchange-traded fund (ETF) business in Australia and New Zealand. His responsibilities include supporting the distribution of the locally listed and offshore fund range, ensuring the efficiency of the ETF capital markets and iShares product platform, and the development and execution of the iShares business strategy. He is a member of the BlackRock Australia Executive Committee and the BlackRock APAC ETF and Index Investments Executive Committee.

Prior to assuming his current role, Christian led iShares distribution for Wealth and Asset Managers across Asia ex Japan and was based in Hong Kong. He moved from BlackRock Zurich in 2014 where he led the institutional iShares distribution team covering pensions, insurance and asset managers.

Prior to BlackRock, Christian spent 4 years at JPMorgan Investment Bank as a cross asset derivatives marketer covering Swiss institutional clients out of London. Christian started his career at UBS Investment Bank in the Fixed Income department selling interest rate derivatives and structured credit.

Christian obtained a bachelor and master degree from the University of St. Gallen (HSG) in Switzerland.



**Kanish Chugh**  
**Head of Distribution**  
**ETF Securities Australia**

Kanish Chugh is Head of Distribution for ETF Securities Australia.

Kanish has over ten years' experience in the investment management industry. Prior to joining ETF Securities, he undertook distribution roles in Blackrock and Fidelity Worldwide Investments and was a foundation member of ANZ ETFS the joint venture between ETF Securities and ANZ. Before entering the investment management industry, Kanish worked in the financial media industry at both the Australian Financial Review and Insto publications taking on both sales and editorial responsibilities.

Kanish has considerable experience in investment product development and distribution and is currently responsible for managing the ETF Securities team who focus on building brand awareness, education and promotion of ETF Securities exchange traded funds in the Australian market.

Kanish holds a Bachelor of Commerce degree in Finance and International Business from the University of Sydney.



**Meaghan Victor**  
**Head of SPDR ETFs Asia Pacific Distribution**  
**State Street Global Advisors**

Meaghan Victor is a Managing Director of State Street Global Advisors. She is Head of SPDR ETFs Asia Pacific Distribution and sits on the SPDR Global Executive Management Group. In this role she is responsible for leading, managing and developing our SPDR ETF distribution business across Asia Pacific, coordinating the distribution engagement for our clients across capital markets, product and infrastructure. Meaghan is also responsible for developing strategies to drive sales of our SPDR ETFs across our key client segments: Institutional Asset Owners, Institutional Asset Managers and Financial Intermediaries.

Prior to joining SSGA in 2017, Meaghan was National Partnership Manager at the BT Financial Group. Over her 26-year career in the financial industry, Meaghan has held positions focused on sales management, strategy and product development at firms including Fidelity International, Colonial First State Investments, and Macquarie Investment Management.

Meaghan has a Bachelor of Arts majoring in Economics and Economic History, from the University of New England Australia.



**Damon Gosen**  
**Director, Business Development**  
**VanEck**

Damon is responsible for business development across the broker and financial planning channels in Victoria, Tasmania and Western Australia. With over 15 years' experience in financial services, prior to joining VanEck, Damon worked at AMP Capital, Genesys and AXA.

Damon holds an MBA from Deakin University and a Bachelor of Business and Bachelor of Economics from The University of Queensland.



**Minh Tieu**  
**Head of ETF Capital Markets Asia Pacific**  
**Vanguard**

Minh Tieu is Head of ETF Capital Markets Asia Pacific within Vanguard's Investment Management Group. In this role, Minh is responsible for the primary and secondary markets of the ETF product suite in the Asia-Pacific region.

Prior to commencing this role in January 2020, Minh led ETF Capital Markets in Hong Kong where he helped drive the growth of Vanguard's ETF presence across Asia, and gained extensive experience trading the Asia-Pacific cash equities and futures markets.

Minh joined Vanguard in 2008 holding roles in portfolio management and trade execution of equity indexed international portfolios, before relocating to the business' Hong Kong office.

Minh holds a Bachelor of Business (Economics & Finance) from RMIT and a Master of Applied Finance from Macquarie University.



**Travis Robinson**  
**Senior Director, Canada and Northwestern U.S. Region**  
**Financial Advisor Channel**  
**S&P Dow Jones Indices**

Travis is Senior Director for the Canada and the Northwestern U.S. Region of the Financial Advisor Channel Management team at S&P Dow Jones Indices (S&P DJI). He is responsible for educating financial advisors on index-based investing with the aim of increasing the level and quality of due diligence across the industry. His mandate covers all asset classes and strategies available via our rules-based indices. His specific duties involve frequent and direct client contact through educational forums, webinars, and partner-sponsored events, as well as more focused delivery of S&P DJI research and content.

Travis has 20 years of experience in finance, covering portfolio construction and investment solutions with a full spectrum of clients. He has most recently served in senior sales roles in the capital markets with responsibility for the distribution of Market Linked Investments. His previous roles also include experience as a Financial Advisor and as a platforms specialist at a leading wirehouse broker dealer.

Travis holds a Bachelor of Arts degree from The College of New Jersey and is a Certified Financial Planner®. Travis and his wife Ellen have three young children. They live in Western Colorado and enjoy trail running, biking, skiing and spending time with out-of-state friends that visit Colorado.



**Andrew Wielandt**  
**Managing Partner, Investment Adviser**  
**DP Wealth Advisory**

Andrew has a Bachelor of Commerce (Finance) from The University of Southern Queensland and is also RG 146 Compliant. With over 21 years' experience in the finance industry, Andrew can give advice on unlisted properties, cash, fixed interest and superannuation. However, his real passion and expertise is in direct equities.

Andrew enjoys seeing clients achieve their goals by following his advice and working with a great team of fellow minded professionals. He enjoys being part of a dynamic industry that is constantly evolving, since starting his career the industry has undergone at least three major changes. Andrew works with a wide range of people, yet the majority of his clients tend to be time poor professionals and small to medium business owners.

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### **Jermaine Cooper** **Financial Adviser Relationship Manager** **Smartshares**

Jermaine is the Financial Adviser Relationship Manager of Smartshares Limited.

Jermaine is focused on working and supporting our external Financial Advisers across New Zealand to make sure they are delivering the best possible solution for their clients. She is passionate about building relationships with advisers to make sure New Zealanders are getting the financial education that they deserve.

Before joining Smartshares in 2019, Jermaine has worked in the Financial industry and with Financial Advisers for 17 years now.

Jermaine is also a qualified Financial Adviser herself.

In her spare time Jermaine enjoys spending time with her family, playing Netball for her local town and of course traveling.



### **Andrew Neatt** **Private Investment Advice** **TD Wealth**

Prior to joining TD Wealth Private Investment Advice, Andrew worked with MD Private Investment Counsel for 18 years and spent 8 years as an Investment Advisor with a number of Canadian financial institutions, serving high net worth clients.

Andrew graduated from Saint Mary's University with a Bachelor of Commerce and a Bachelor of Arts and also holds the Certified Financial Planner (CFP®), Chartered Investment Manager (CIM®) and Fellow of the Canadian Securities Institute (FCSI®) designations.